

Seismic Risk Modelling: Do Insurances and the Scientific Community talk about the same?

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From “Aim of the MERCI workshop”:

“The potential of synergy between the present research initiatives by exchange of research ideas, results, data and tools is tremendous and could significantly improve future developments in the area. However, a prerequisite for this is that a certain common basis for the underlying modelling is established and **that the communication between the involved research groups is strengthened.”**

Why are university risk models only used for a very limited extend in insurance business?

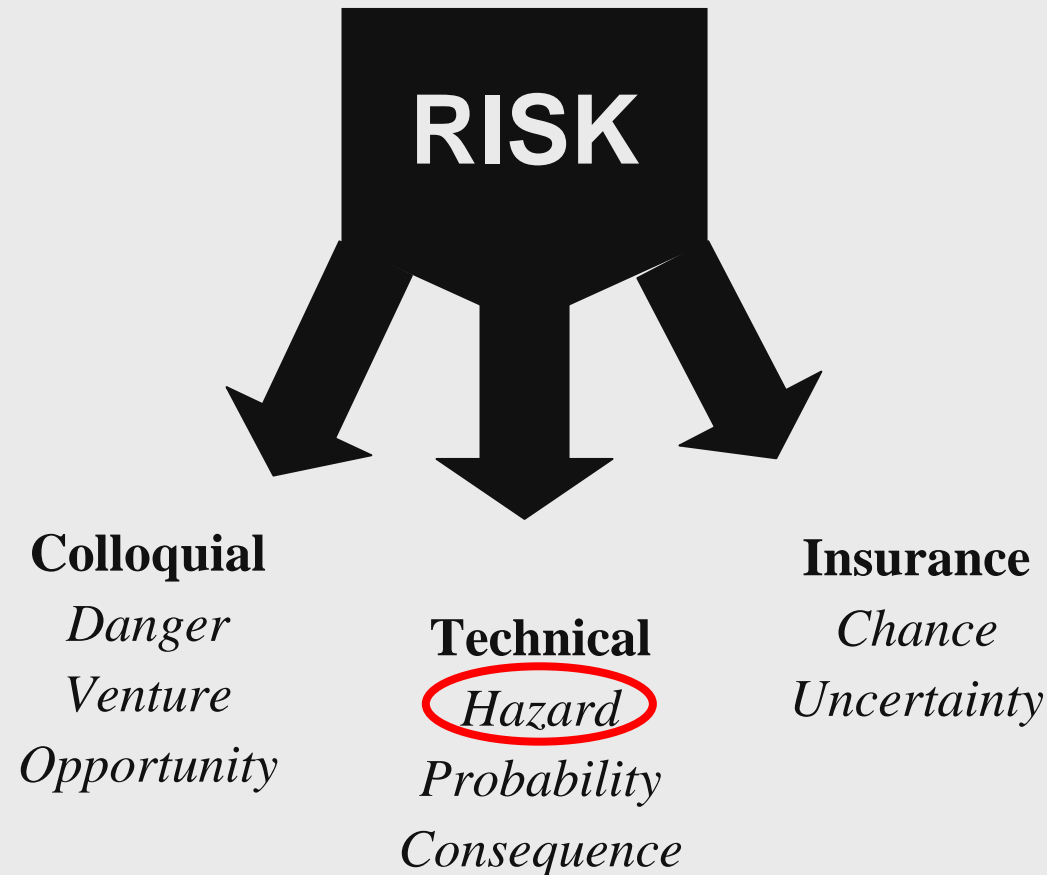
- **EQ models for insurances have a kind of standard which meets the requirements of the business.**
- **There seam to be misunderstandings about the possibilities and requirements of insurances.**
- **Do we use the same language?**

Stan Kaplan's Theorems of Communication

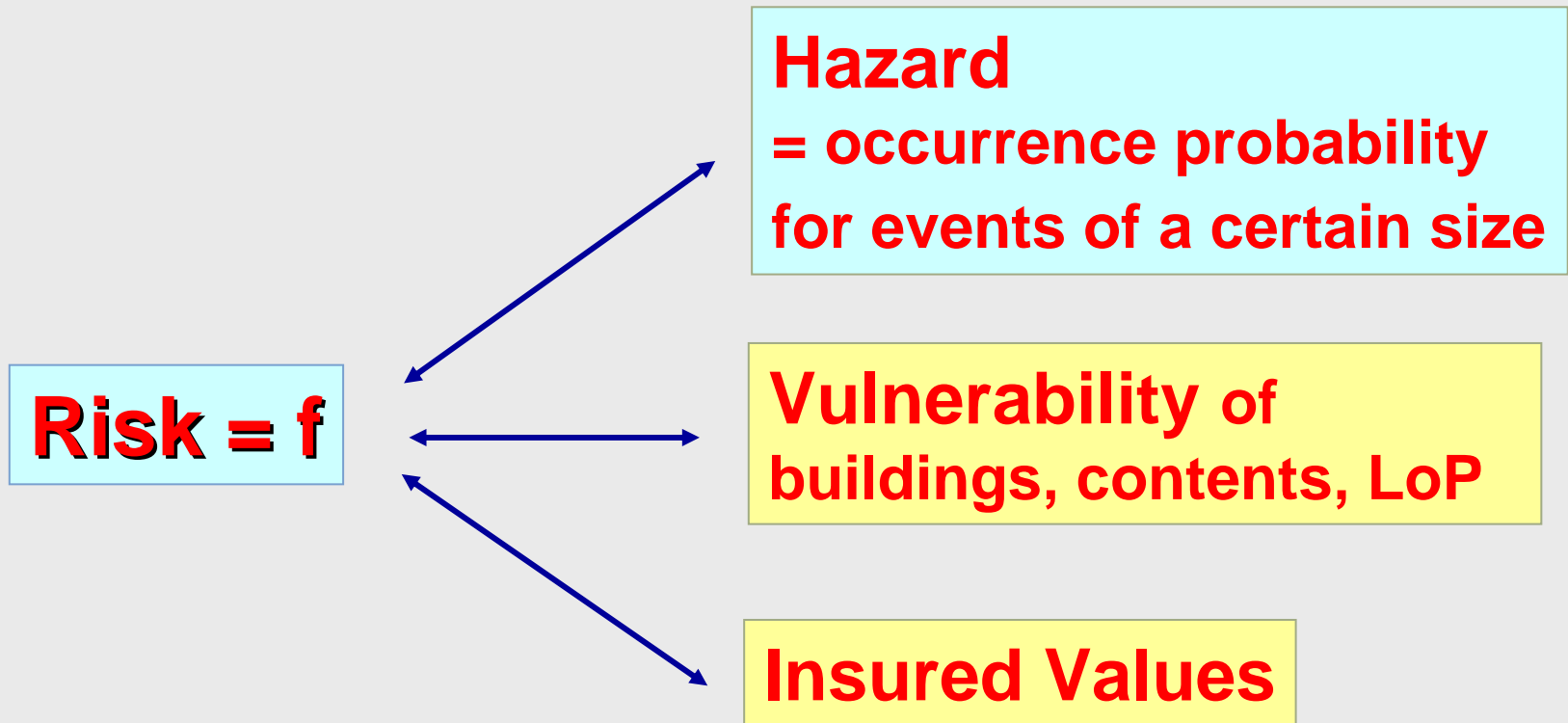
From the plenary Address at the 1996 Meeting Society for Risk Analysis

Theorem 1: 50% of the problems in the world result from people using the same words with different meanings.

Theorem 2: The other 50% comes from people using different words with the same meaning.



- **Total Risk = Impact of Hazard * Elements at Risk * Vulnerability of Elements at Risk**
(Blong, 1996)
- **Risk = Probability * Consequences**
(Helm, 1996)
- **Risk = Hazard * Vulnerability * Value (of threatened area), Preparedness**
(De La Cruz-Reyna, 1996)
- **Risk_(total) = Hazard * Elements at Risk * Vulnerability**
(Granger et al., 1999)
- **Risk is “Expected Losses (of lives, persons injured, property damaged, and economic activity disrupted) due to a particular hazard for a given area and reference period. Based on mathematical calculations, risk is the **product of hazard and vulnerability**”.**
(UN DHA, 1992)



Why do we use risk models?

- **Representation of natural phenomena
(severity, location, probability)**
- **Calculate the consequences of these phenomena**
- **Risk management (preparedness, mitigation)**
- **Estimate loss potentials**

- **The methodology and parameters to be used vary with the purpose of risk modelling (i.e. mortality, disaster management, risk reduction, financial risk)**
- **In many cases, the losses to be modelled are not properly defined (i.e. Structural Loss (Percent of Damage or Rebuilding Costs?), Market Loss, Insured Loss, Economic Loss (including Live-Lines and LoP?))**

EQ Risk Modelling is done by:

- **Consultants**
 - **(Re)Insurances**
 - **Brokers**
 - **Geol. surveys and public agencies**
 - **Scientific groups/universities**
- } **‘Insurance Business’**
- } **‘Science’ and
public**

NatCat Risk Modelling for Insurance Business

Insurance business uses NatCat risk models since the 80th

Some examples:

- **AIR since 1987**
- **Munich Re since 1987**
- **RMS since 1988**
- **EQECAT since 1994**
- **Benfield since 1999**

Earthquake (25)

Australia
Belgium
Chile
Germany
Dominic.Rep.
Greece
India
Israel
Italy
Jamaica
Japan
Jordan
Canada
Colombia
Mexico
New Zealand
Philippines
Portugal
Puerto Rico
Slovenia
Taiwan
Turkey
China
Venezuela
Cyprus

Storm (12)

Belgium
Denmark
Germany
France
Great Britain
Hong Kong
Japan
Luxemburg
Netherlands
Austria
Puerto Rico
Switzerland

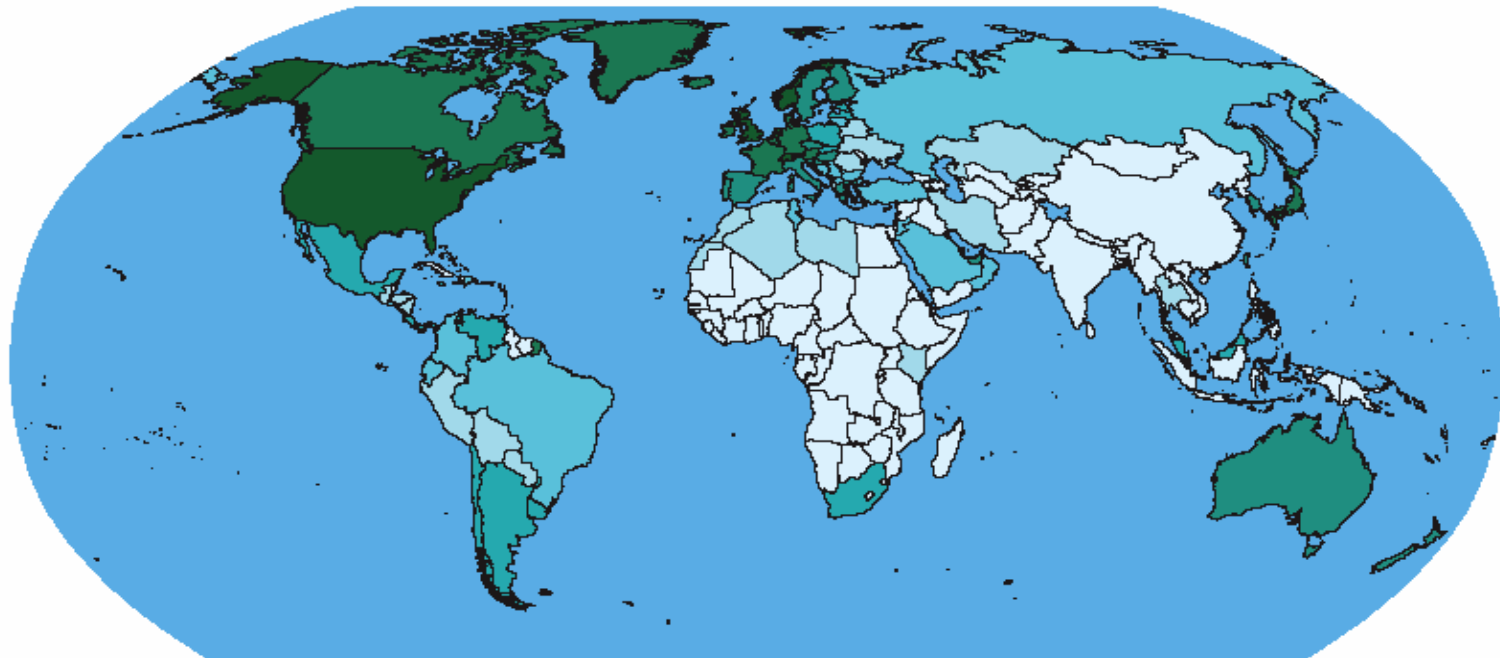
Flood (4)

Germany
Great Britain
Poland
Czech Republic

Storm Surge (3)

Great Britain
(Caribbean)
(USA)

Development of Insurance Markets



Uninsured group

US\$ 0-5

Basically insured group

US\$ 6-25

US\$ 26-50

Well insured group

US\$ 51-100

US\$ 101-500

US\$ 501-1,000

US\$ 1,000+

Property insurance premium (non-life including health) per capita per year in US\$

Source: MR Economic Research/NatCatSERVICE®

In many cases research models require:

- **(GPS) coordinates**
- **Geotechnical information**
- **Building characteristics**
 - **Age**
 - **Height**
 - **Occupancy**
 - **Construction type**

CRESTA – An Insurance Standard

CRESTA was set up by the insurance industry in 1977 as an independent organisation for the technical management of natural hazard coverage.

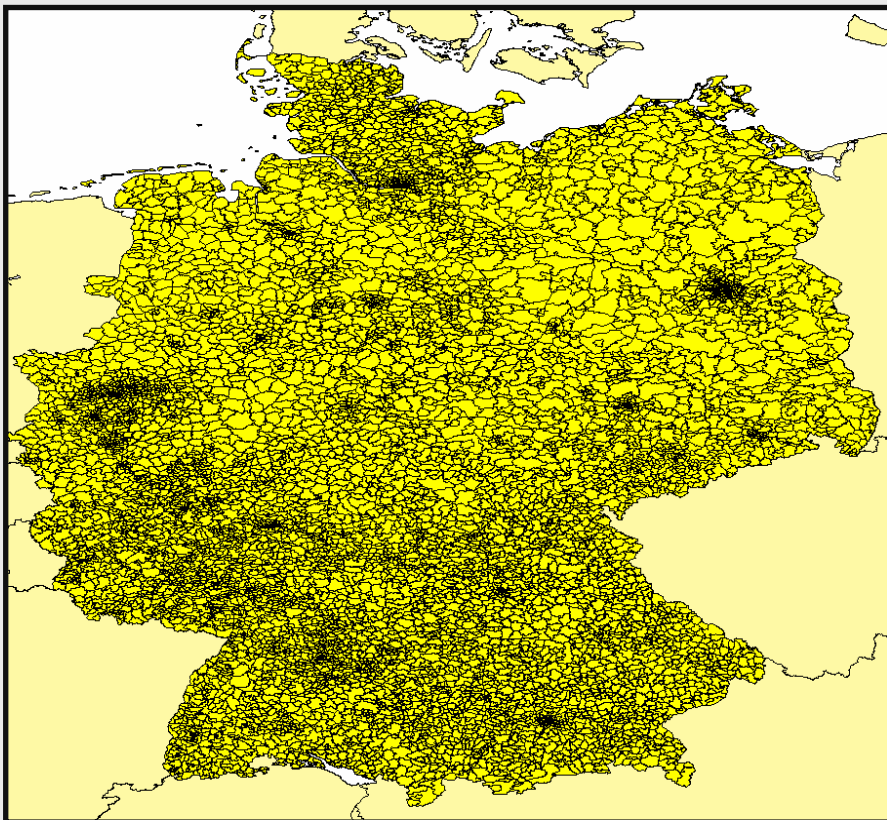


CRESTA's main tasks are:

- Determining country-specific zones for the uniform and detailed reporting of accumulation risk data relating to natural hazards and creating corresponding zonal maps for each country
- Drawing up standardised accumulation risk-recording forms for each country
- Working out a uniform format for the processing and electronic transfer of accumulation risk data between insurance and reinsurance companies

The CRESTA Format

Germany – 8270 Zones



Greece – 16 Zones



Manual input of accumulation data (Modify-based): Japan

F	Oil+Petro Buildings	Oil+Petro Contents	Com.+Ind. Buildings	Com.+Ind. Contents	Loss of Profit	First Loss Oil+Petro(B)	First Loss Oil+Petro(C)	First Loss Com.+Ind.(B)	First Loss Com.+Ind.(C)	Sum / Area:
1 Hokkaido	20	15	40	40				40		155
2.1 Aomori	100	75	250	200				30		655
2.2 Akita	150	100	300	200				70		820
2.3 Yamagata	350	250	50	40						690
2.4 Niigata	130	100	400	300				60		990
3.1 Iwate	700	300	150	300				80		1530
3.2 Miyagi	150	100	600	500				80	45	1475
3.3 Fukushima	450	240	600	400						1690
4.1 Gumma	400	250	180	160						990
4.2 Tochigi	400	100	250	240						990
4.3 Saitama	200	40	14	12						266
4.4 Ibaraki	300							453		753
5.1 Chiba	4300	2300	4400	4200	500	100		4850		20650
5.2 Tokyo M.	2500	1000	3000	1500	300	50		850		9200
5.3 Kanagawa		800	1500	1300						3600
5.31 Kawasaki	2600		1500	1200	150	1500		8700		15650
5.32 Yokohama	1200		300	500	100	150		1600		3850
5.33 Rest Kan.	900	300		350	50	200		880		2680
6.1 Gifu	20	30		40	20			100	80	290
6.2 Nagano	350	200		800	60			250	200	1860
6.3 Yamanashi	140	100		1500	30			200	150	2120
6.4 Shizuoka	550	100		1200				1300	1000	4150
6.5 Aichi	700	400		1110	70			600	400	3280
6.6 Mie	300	100		1500	40			500	100	2540

Total sum: 16910 6900 13534 25592 5070 2000 0 20643 1975 **92624**

OK

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Calculate Sum

Currency Unit

Adjust %

Cancel All

- Risk modelling requires input from a broad range of disciplines like earth sciences, civil engineering as well as from social, human and economic sciences, which makes it difficult to find a common sense.
- Research projects are often designed for a small area (i.e. one city), with a high resolution and/or focused on a detailed problem:
 - High computational requirements (run-time, memory)
 - Results are often difficult to adapt for insurance purposes
- There is a general tendency in modelling to increase the resolution and the number of parameters:
 - Does this really increase the quality of the models?

Uncertainties in Risk Modelling

- **Event (location, size)**
- **Intensity (attenuation, directivity)**
- **Local influence (amplification, frequency)**
- **Risk information (building quality, location)**
- **Vulnerability (average damage, distribution)**
- **Loss (estimation of values, demand surge)**

Damage Estimation



Damage Estimation



Vulnerability: Single Location

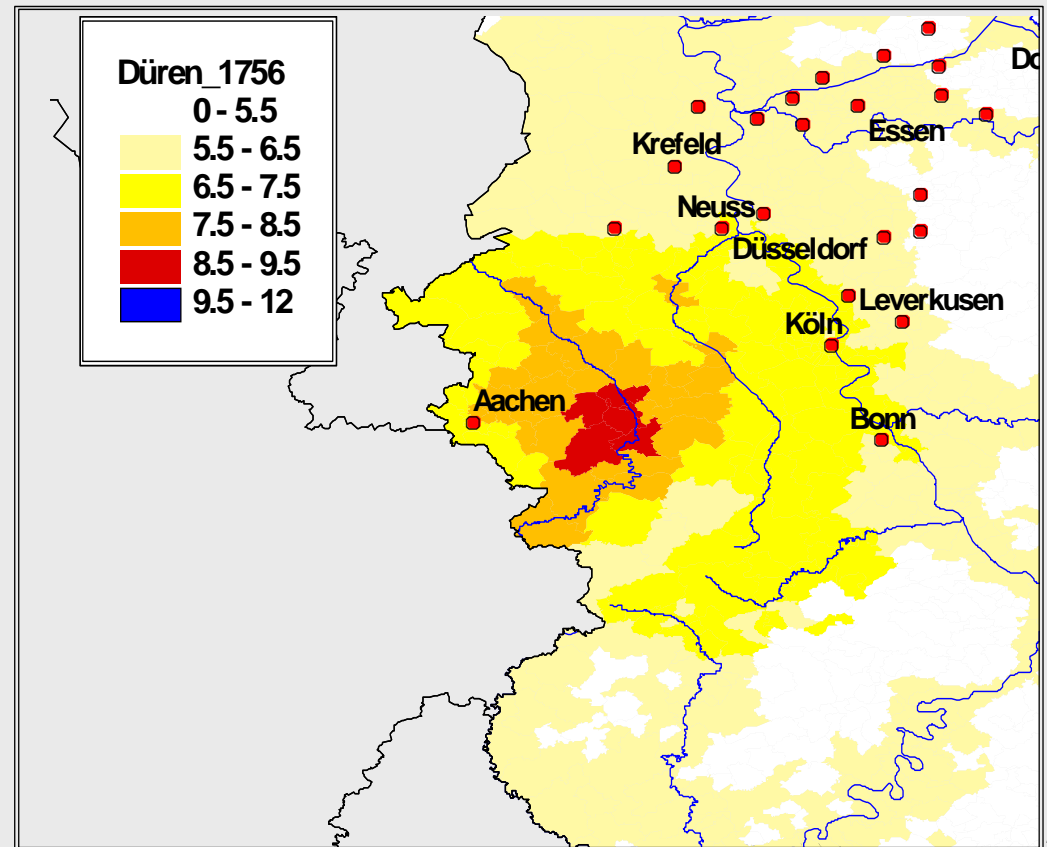


Vulnerability: Material and Workmanship



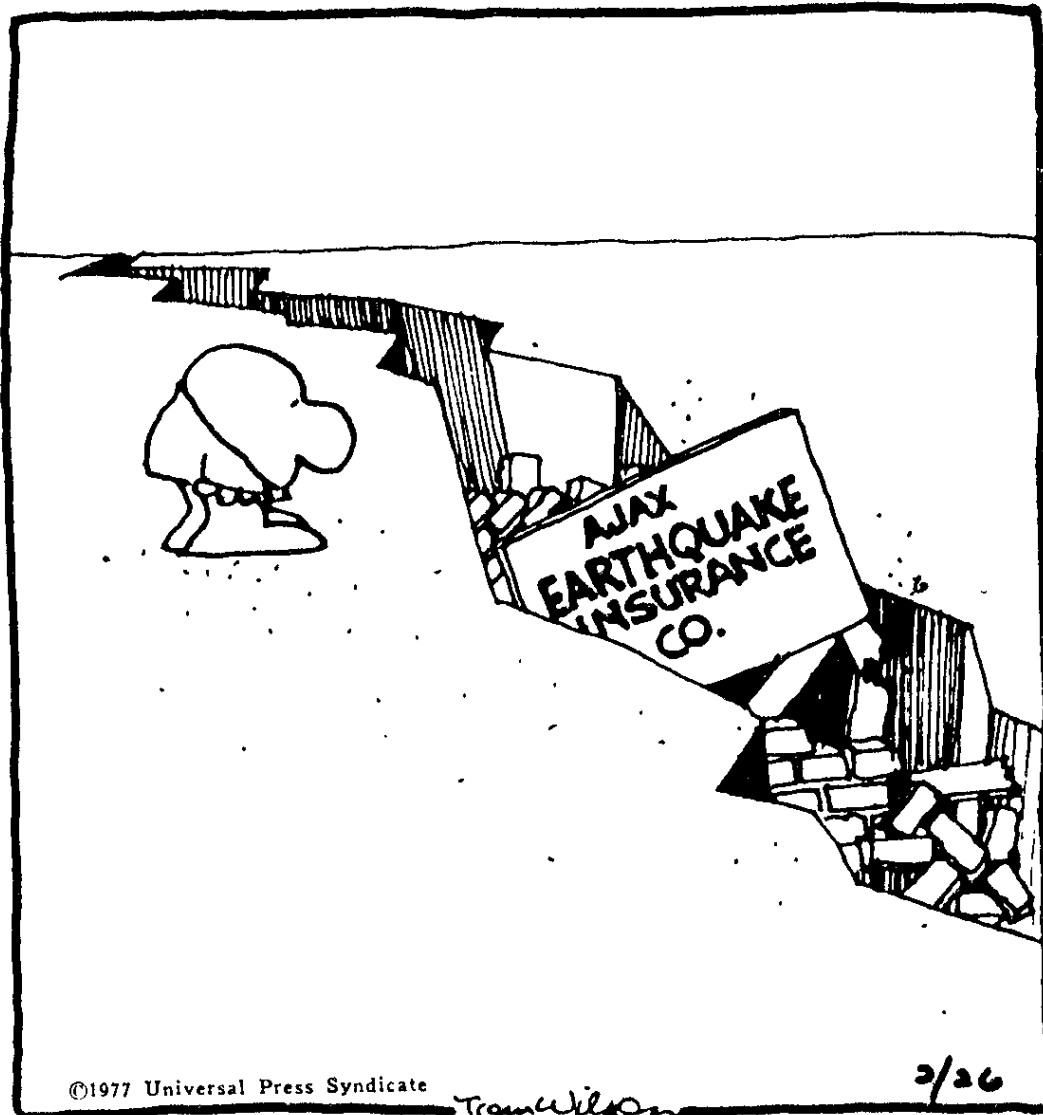
Modelling standards and earthquake scenario calculations are needed to verify and compare models:

- Historic events
- Actual events
- Stochastic events
- Common sense
- Loss analysis after earthquakes



- **All modelling groups benefit from a close cooperation**
- **Insurance modeller need new ideas from scientific groups to improve EQ risk modelling**
- **Scientific groups can benefit from the experiences of ‘insurance modeller’**
- **A better knowledge of the requirements, possibilities, and purposes of the other group would be helpful**
- **We need to reduce uncertainties in risk modelling**
- **We need to find modelling standards and better ways to verify and compare the modelling results**

Thank you for your attention!



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